

### Contents

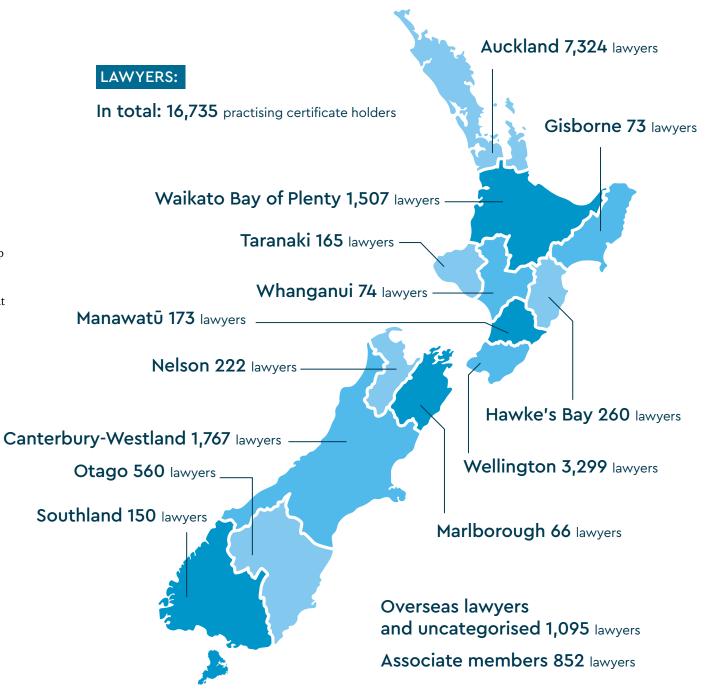
Audience ———————————————————————————————————	3
Print Advertising ————	4
LawTalk	5
The Property Lawyer ————————————————————————————————————	6
The Family Advocate ————————————————————————————————————	7
Print specifications ————————————————————————————————————	8
Digital Advertising ———	9
LawPoints ————————————————————————————————————	10
Branch Newsletters ————————————————————————————————————	11
Digital specifications ————————————————————————————————————	12
Legal job advertisments —————	13

Seneral Information ————	
Discounts ————————————————————————————————————	16
oadings ————————————————————————————————————	16
Deadlines ————————————————————————————————————	17
Advertising conditions ————————————————————————————————————	18
Overseas advertising conditions ———	19

### Audience

The New Zealand Law Society Te Kāhui Ture o Aotearoa connects you with over 16,000 legal professionals around New Zealand. Our readers represent one of the country's most influential audiences that reflects our diverse population across the regions, ethnicities, and genders.

The Law Society produces specialist titles alongside a flagship national publication. These are complemented with weekly e-news. This presents advertisers with the choice to connect at a national or regional level and at varied frequencies to suit their needs.



# Print Advertising



### LawTalk

### The official quarterly magazine of the Law Society

Since 1974, LawTalk has been the flagship title of the legal profession in New Zealand. It presents advertisers with an exceptional opportunity to connect with one of New Zealand's most influential customer groups.

With vital content directly targeting the issues and interests that matter most and impact the New Zealand legal profession, *LawTalk* readership also extends to members of the judiciary, New Zealand Law Society Associate Members, Members of Parliament, media, academics, commentators, and others involved in the legal services industry.

Here is what some of our readers and subscribers have to say about this highly regarded title:

"LawTalk is a valuable point of reference for milestones and indepth commentary relevant to our profession."

"A valuable read that is well shared throughout our office"

"The access to opinion leaders and trends within the profession is highly valued as well as making for a good read."

Produced and distributed in both magazine and digital format, LawTalk reaches a nationwide audience of more than 16,000 legal professionals and related subscribers.

View a recent issue of LawTalk here





Magazine sent physically to

5,000

different offices of members of the profession, judiciary, Parliament and more

Email sent digitally to

over
16,000
members of the profession

Average of

55%

open rate per issue email

Average of

1,300

digital Issuu reads per issue

Average of

600

PDF downloads per issue

# The Property Lawyer

# The quarterly magazine of the Property Law Section of the New Zealand Law Society

Tailor your message to this specialist group of property law practitioners. With a distribution of 2,450, *The Property Lawyer* is the Property Law Section's main publication and biggest membership benefit.

Produced digitally and as a magazine, each quarterly issue focuses on issues, developments, and information relevant to this highly targeted and technical audience.

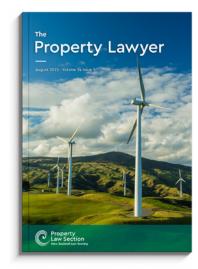
For over 20 years, *The Property Lawyer* has become the authoritative title for members and subscribers.

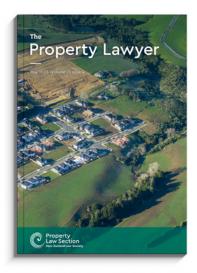
Magazine sent to

2,450 property law practitioner members and subscribers

Average of

1,300 digital Issuu reads





## The Family Advocate

# The quarterly magazine of the Family Law Section of the New Zealand Law Society

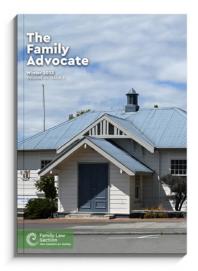
Established in 1997, the Family Law Section of the New Zealand Law Society recognises the special interests of family lawyers and the growing importance of family law in New Zealand. *The Family Advocate* supports this group of specialist practitioners along with judges, legal academics, legal executives, and government employees from all over New Zealand.

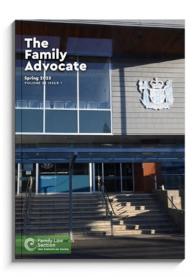
The Family Advocate shares relevant information, updates, critical issues, and developments within this section. This quarterly title is distributed both in print and digitally to 1,550 specialist recipients.

Magazine sent to

1,550

family law practitioners, judges, legal academics, legal executives, and government employees





# **Print specifications**

#### **Rates**

Display Type	<b>LawTalk</b> Circulation: 16,000	The Property Lawyer Circulation: 1,700	The Family Advocate Circulation: 1,550
Full page	\$3000	\$1,600	\$1,600
Half page	\$1,900	\$1,100	\$1,100
Quarter page	\$1,100	-	-
Banner	\$850	\$450	\$450
Mini landscape	\$550	-	-

All prices are GST exclusive. The Family Advocate has a 25% discount for all Family Law Section members and The Property Lawyer has a 25% discount for Property Law Section members.

To advertise in our print publications please fill out our General Advertising Booking Form.

#### **Artwork requirements**

Artwork must be supplied at the correct size to the exact dimensions specified.

Artwork must be supplied as a print-ready, high-resolution PDF (300 dpi) with all colours converted to CMYK. It must not include any:

- Overprint
- Crop marks
- Spot colours
- Transparency

Full page display ads must have 3mm bleed on all edges.

All images and logos should be at least 300ppi, ideally logos should be vector.

Production charges may apply if files are not correctly supplied to these requirements.



#### Full page

210 × 297 mm trim (Plus 3 mm bleed)



#### Half page

175 × 125 mm



#### Quarter page

84×125 mm



#### **Banner**

175 × 50 mm



#### Mini landscape

114 × 50 mm

# Digital Advertising



### LawPoints

#### Weekly email newsletter

LawPoints is the weekly e-newsletter of the legal profession in New Zealand. Delivered each Thursday afternoon, LawPoints reaches over 18,300 lawyers and subscribers. The weekly frequency means LawPoints is the place to go for breaking legal news, time-critical information and professional development opportunities. It also offers an immediate opportunity for you to connect with our audience.

Extending your message and full offering is only a click away with the option for an external link to be embedded into your advertising copy.

*LawPoints* can be added to a bundled package or as a standalone activation to reach one of the country's most influential, professional audiences.

View a recent issue of LawPoints here

Email sent digitally to

over 18,300

members of the profession and non-lawyer subscribers

Average of

51%

Open rate per issue email

LawPoints

Lawyers challenge Climate Change

For better results view in browser

23 November 2023



The group, Lawyers for Climate Action NZ, are this week in the Court of Appeal challenging a High Court finding which ruled in favour of the Climate Commission over Government targets on emissions reductions.

It's reported that the lawyers told the court that Government climate advisors failed to follow the law. The lawyers took proceedings against the Commission in the High Court last year, arguing that the body's first advice breached the provisions of the Climate Change Response (Zero Carbon) Amendment Act 2019.

They argued the Commission's advice to the Government on climate change was too weak to meet specific targets to contribute to limiting global warming to 1.5C. They have asked the court to order the Commission to restart its advice process for upcoming targets with more ambitious cuts to greenhouse gases.

On Wednesday, the registered charity's arguments were rejected by the Climate Change Commission, which provides advice to the Minister for Climate Change on how fast emissions should be reduced.

The hearing, which began in the Court of Appeal in Wellington on Tuesday, is expected to wrap up today.



Latest news



#### Update on delays in probate processing

The New Zealand Law Society TE Kahui Ture o Aotearoa has received an update after raising concerns from the profession about delays in probate processing. The Wellington High Court is making changes to ensure most probate applications are completed within 15 working days, and is interested in hearing from the profession about further changes to the efficiency of the probate process.

### **Branch and Section Newsletters**

Organisations wishing to reach a targeted regional audience can achieve this through one or a selection of regional communication pieces. These can be selected as standalone activations or complement a nationwide reach when combined with *LawTalk* or *LawPoints*.

#### **Branch newsletters**

Twelve of our branches have email newsletters that are sent weekly, monthly, or as needed depending on the branch. These include updates, news and job listings relevant to the specific branch.

#### **Canterbury Tales**

The Canterbury Westland branch of the New Zealand Law Society represents and supports over 2,000 lawyers in the Canterbury Westland region. Canterbury Tales is sent monthly and contains news, updates, and articles from the region.

#### **Cur Adv Vult**

The Otago branch of the New Zealand Law Society represents and supports close to 500 lawyers in the Otago region. Cur Ad Vult is published monthly and contains news, updates, and articles from the region.

For more information about specific branch newsletters please contact the <u>Marketing and Communications</u>

Co-ordinator.

#### **Family Law Section Bulletin**

The Family Law Section Bulletin is sent frequently on an as needed basis by the Family Law Section of the New Zealand Law Society. It is sent to around 1,550 members and contains news, events, and updates relating to family law.

#### In-house Insider

The In-house Insider newsletter goes out on the first Tuesday of each month from ILANZ the In-house Lawyers Section of the New Zealand Law Society. It is sent to around 3,400 members and contains news, events and updates relating to in-house law.



# Digital specifications

#### **Rates**

	LawPoints	<b>Canterbury Tales</b>	<b>Branch Newsletters</b>
Display Type	Circulation: 18,300	Circulation: 2,150	Circulation: Varied
Banner	\$400	\$200	\$70
Square	-	\$200	-

All prices are GST exclusive.

To advertise in our digital publications please fill out our General Advertising Booking Form.

#### **Artwork requirements**

Artwork must be supplied at the correct size to the exact dimensions specified.

Artwork must be supplied as a JPG or PNG with colours in a RGB format.

- JPG are better suited for photographic images.
- PNG are better suited for text and graphics.

A URL should be supplied alongside the artwork for the advert to link to. This can be a website URL or an email address.

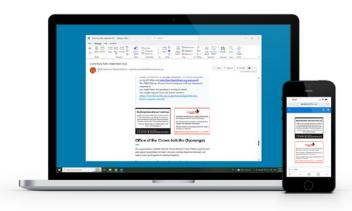
Production charges may apply if files are not correctly supplied to these requirements.



#### **Banner**

600 × 200px

More suitable for advertising targeting desktop viewers.



#### Square

270 × 200px

More suitable for advertising targeting mobile viewers.

# Legal job advertisements

With flexibility in mind, all legal job ads are produced digitally and placed on the <u>New Zealand Law Society website</u>. With a standard 'on site' placement time of four weeks, there is flexibility to amend this to meet specific closing dates or in case of a placement being made within this time. For ads placed on the digital platforms, there is no limit on word count. A small logo or graphic may also accompany these job ads.

Region-specific jobs wishing to use the branch newsletters and those within specialist sections will not appear on the national website. Job ads placed in specialist sections must be relevant to the section targeted.

To advertise a legal job ad in LawPoints please fill out our <u>Legal Jobs Advertisement Form</u>. For our other digital publications please contact our <u>Marketing and Communications Co-ordinator</u>.



#### Rates

	LawPoints	<b>Branch Newsletter</b>	<b>FLS Newsletter</b>	<b>ILANZ</b> Insider	<b>ILANZ Website</b>
Display Type	Circulation: 18,300	Circulation: Varied	Circulation: Varied	Circulation: 3400	Circulation: Varied
Single placement	\$180	\$50	\$450	\$49	\$49
Additional placements	\$80	-	-	-	-

All prices are GST exclusive.

### Will notices

As New Zealand has no official register of wills, the New Zealand Law Society assists lawyers and private individuals to locate wills that may be held by lawyers. Will notices are published each Thursday in LawPoints, the weekly e-newsletter that reaches over 16,000 lawyers nationwide along with placement on the <a href="New Zealand Law Society website">New Zealand Law Society website</a>.

If you know the area where a will is likely to have been made, a notice can also be placed in local Law Society branch newsletters. Below is the common wording of will notices, though not all information will be known for all deceased individuals.

#### [Name of deceased]

Would any lawyer holding a will for the above named, late of [town or address], [occupation], born on [date of birth] who died on [date of death], please contact [lawyer's name] of [law firm]:

Email: [email address]
Phone: [phone number]
Post: [postal address]

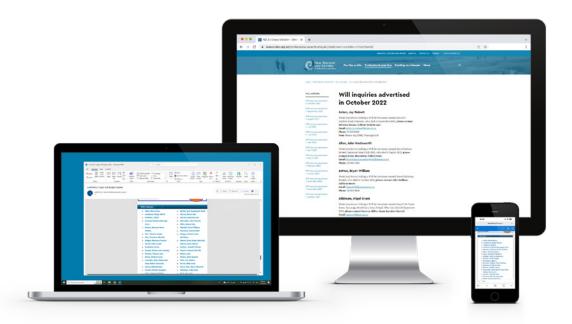
As the common wording above indicates, enquiries are directed towards the law firm or individual who has placed the will notice. The Law Society does not receive or handle any responses to will notices.

If you want to place a will notice in LawPoints please use our <u>Will Notice Booking Form</u>. To submit a will notice for publication in regional/branch newsletter, please contact one of our *Branch Managers*.

#### **Rates**

	LawPoints	<b>Branch Newsletter</b>
Display Type	Circulation: 18,300	Circulation: Varied
Single placement	\$75	\$50

All prices are GST exclusive.



# General Information



### **Discounts**

#### LawTalk

1-2 placements	standard rate
3-4 placements	less 10% per placement

#### **LawPoints**

1-5 placements	standard rate
6-10 placements	less 10% per placement

#### **Bundled across multiple publications**

1-2 placements	standard rate
3-4 placements	less 10% per placement

#### **Charity discount**

Any charity registered in the New Zealand Charity Register at the time of booking a placement is entitled to a discount of 20%.

#### Section membership

The Family Advocate has a 25% discount for all Family Law Section members and The Property Lawyer has a 25% discount for Property Law Section members.

# Loadings

For an additional fee, you can specify a loading for certain types of ads.

Within the issue loadings for LawTalk will be placed as close to the specified article or position in the magazine as possible depending on the type of advert.

Loadings come on a first come first served basis.

#### LawTalk

Right-hand page	plus 7.5%
Within the issue (including by specific editorial)	plus 20%
Outside back cover	plus 25%

#### **LawPoints**

Top banner placement plus 20%

### **Deadlines**

#### Print advertising 2024 deadlines

Magazine	Issue	Ad booking	Ad material	Dispatch
LawTalk	957: Autumn	1 March	12 March	20 March
	958: Winter	17 May	28 May	5 June
	959: Spring	23 August	3 September	11 September
	960: Summer	15 November	26 November	4 December
The	24-3: February	9 February	14 February	21 February
Property	24-4: May	26 April	1 May	8 May
Lawyer	25-1: August	26 July	31 July	7 August
	25-2: November	11 October	16 October	23 October
The	25-3: Autumn	23 February	28 February	6 March
Family Advocate	25-4: Winter	10 May	15 May	22 May
Advocate	26-1: Spring	9 August	14 August	21 August
	26-2: Summer	1 November	6 November	13 November

#### Digital advertising deadlines

LawPoints is weekly throughout the year starting the week beginning 16 January.

Email	Banner ads	Legal jobs	Wills	Email sent
LawPoints	4pm	4pm	4pm	3pm
	Tuesday	Wednesday	Wednesday	Thursday

Other branch and section email newsletter deadlines are available on request from the *Marketing and Communications Co-ordinator* or directly from the branch or section.

# Advertising conditions

- In these conditions "publications" includes any magazine, book, newspaper, newsletter, booklet, brochure, email, e-newsletter or website which is owned or managed by the New Zealand Law Society.
- 2. The wording and sentiments expressed in all advertisements is subject to the approval of the New Zealand Law Society Marketing and Communications Manager or person with delegated authority acting on behalf of the New Zealand Law Society, which reserves the right to refuse advertisements which are not compatible with the standards or objectives of the Law Society.
- Payment for advertising by advertisers located in New Zealand is due on the 20th of the month following the date of invoice.
- 4. Advertisers wholly located outside New Zealand who wish to advertise in any New Zealand Law Society publication must pay in advance, in accordance with the Additional Advertising Conditions for Overseas Advertisers on page 19.
- 5. Advertisers are responsible for ensuring that the quality of the material meets the specifications for printing or publication in the appropriate Law Society publication. Specifications for camera-ready material for LawTalk are on page 8 of this Advertising Kit.

- 6. The New Zealand Law Society has the right to increase all or any advertising rates, subject to one month's notice being given to advertisers with forward bookings.
- 7. All placements of advertising are at the discretion of the New Zealand Law Society unless a preferred position or placement is specified and available, and the appropriate additional cost is agreed to by the advertiser.
- 8. If an advertisement is cancelled after the specified booking deadline, or if camera-ready material fails to arrive in time for publication, or if the material does not meet the requirements and cannot be revised in time for publication, the New Zealand Law Society reserves the right to charge for the cost of the advertisement and, when it applies, any production costs incurred.
- 9. By booking an advertisement in any New Zealand Law Society publication the advertiser warrants that the advertisement does not contravene the provisions of the Human Rights Act 1993, the Fair Trading Act 1986, the Consumer Guarantees Act 1993 or any other legislation currently in force in New Zealand.
- **10.** Advertisers warrant that they have permission to use and publish all material in their advertisement and that it does not breach any intellectual property rights.

- 11. Advertisers also warrant that their advertising is fully compliant with the Advertising Codes of Practice issued by the Advertising Standards Authority Incorporated and with every other code or industry standard which relates to advertising in New Zealand where applicable.
- 12. All discounts for multiple placements are conditional upon the advertiser committing to make the applicable number of consecutive placements. A commitment must be made before the first placement, and the discount cannot be claimed retrospectively.

## Overseas advertising conditions

- Advertisers wholly located outside New Zealand
   ("overseas advertisers") must pay in advance for all
   advertising they book in any New Zealand Law Society
   publication. Payment must have been deposited in the
   New Zealand Law Society's bank account by the specified
   deadline for prepayment. If prepayment has not been
   made by the deadline, the New Zealand Law Society has
   the right not to publish the advertisement.
- 2. Overseas advertisers who wish to book a series of advertisements must prepay by the prepayment deadline for the issue with which the series will commence.
- **3.** Overseas advertisers paying by direct credit should make payment as follows:

Account Name New Zealand Law Society

Account Number 12-3140-0119103-07

Bank ASB Bank

Branch Lambton Quay, Wellington,

New Zealand

Swift Code ASB BNZ 2A

ASB Sort Code 12-3140

- 4. The full cost of the advertisement in New Zealand currency must be transmitted. Overseas advertisers should note that some foreign banks deduct fees from the amount transmitted. Any bank fees are additional to the cost of the advertisement.
- 5. Overseas advertisers paying by Visa or Mastercard must provide by phone (email is not acceptable) the following credit card details to the Finance Team, phone +64 4 472 7837:
  - · Card number
  - Expiry date
  - · Name on card
  - Security code

     (3 digit code beside signature on reverse of card.)

Payment will be deemed to have been made once it has been cleared in New Zealand.

**6.** Whatever prepayment method is used, overseas advertisers must email confirmation to advertising@lawsociety.org.nz.

